




**HELLENIC  
CABLES**

---

Member of CENERGY HOLDINGS

# Company Presentation

 [www.hellenic-cables.com](http://www.hellenic-cables.com)



Hellenic Cables  
is an approved  
supplier of the  
largest electricity  
Transmission  
System Operators  
("TSOs") globally.



# Hellenic Cables at a Glance

Hellenic Cables is a leading provider of reliable cable solutions, committed to a sustainable future. Our purpose is to contribute substantially to the systemic change to a greener society through offering advanced products and services. As a responsible company we want to create a solid foundation for a more sustainable present and future.



5

Manufacturing plants  
across 3 countries



33

Millions euros on average  
invested annually over  
the last five years



2.100

Employees



180.000

tn annual capacity  
of cables



50

Markets exported  
go globally



# Key financial figures

Solid growth in projects business drives profitability

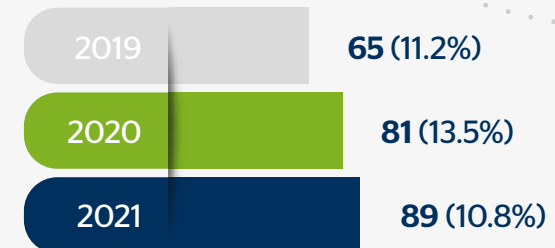
## Turnover

Amounts in EUR million



## Adjusted EBITDA

% as percentage of turnover





# Markets



## Energy Transmission, Distribution and Renewables

- Power Cables: LV, MV, HV & EHV
- Submarine & Land
- XLPE, EPR insulated
- Composite power & FO



## Telecom & data transmission

- Telecom network cables
- Optical fibre cables
- Submarine Optical Fiber cables for Repeaterless applications



## Construction & Industrial

- Signalling & Control
- High temp, low sag, Flame retardant, Mining
- Wind and Solarç



## Established strong Relationships and Solid Track Record with Blue Chip Customers:

### Developers



### Grid Operators



### Installers





## Who we are

Our mission is to develop a sustainable energy future reshaping the planet and leaving the fossil fuel age behind us. We can achieve that by contributing to the renewable energy transition through our products and turn key solutions we can provide.

With 70 years of successful cable manufacturing, Hellenic Cables is recognized today as one of the leading energy transfer and distribution companies in Europe, renewables and offshore wind, telecom and data networks, construction and industry markets. The Company is distinguished for its strong exports orientation and building long-term partnerships and links with major organizations in Denmark, Sweden, Belgium, Germany, the Netherlands, Canada and the United Kingdom.

We manufacture power, telecommunication and submarine cables and compounds serving major sectors such as energy transmission & distribution, oil and gas, renewables, telecommunications and construction.



**Our Values are:**

Respect for the environment and for people. Knowledge, competence and professional behaviour.

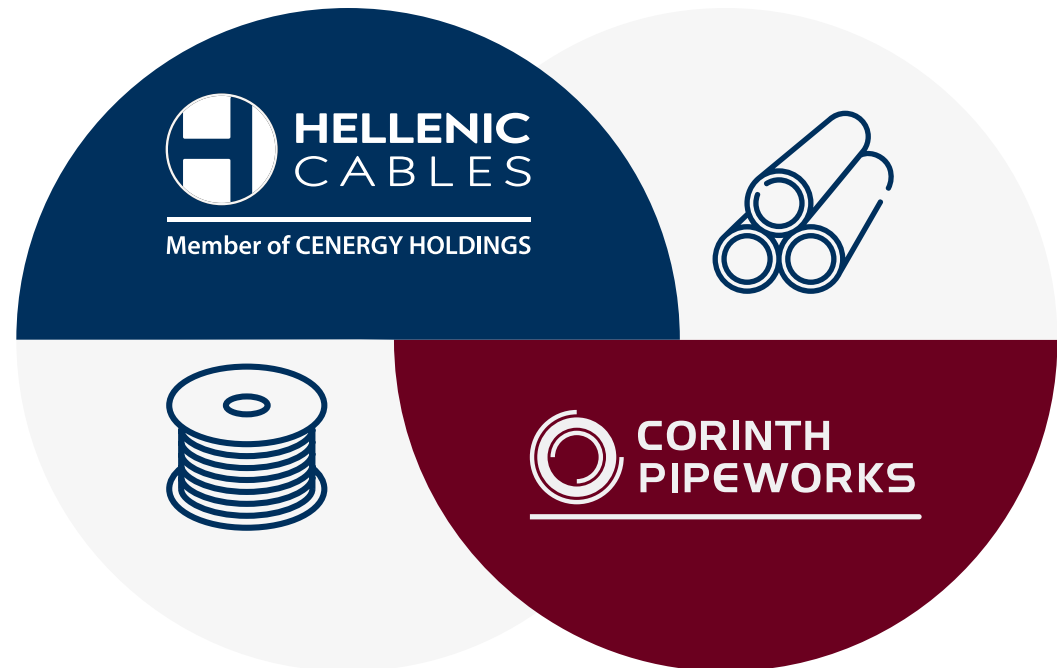


# Organisation



**CENER**  
**LISTED**  
EURONEXT  
BELGIUM

Hellenic Cables constitutes the cables segment of Cenergy Holdings S.A., the holding company listed on both the Euronext Brussels and the Athens Stock Exchange.





# Our Journey



## 1950s

- Viohalco begins cable production
- Cable manufacturing company, Icme Ecab S.A. is founded under the name of “Electrocablu”.
- Fulgor in Agios Ioannis Rentis, Athens, Attica is established

## 1960s

- Cable production plant relocation to Inofyta, 57Km north of Athens

## 1970s

- Hellenic Cables S.A is established.
- Completion of the first submarine cable linking Kos - Kalymnos (25.4 Km) and Paros-Naxos (15 Km) by Fulgor on behalf of DEI (Public Power Co)

## 1980s

- Production of XLPE Insulated medium voltage cables

## 1990s

- Fulgor SA constructs the first H.V. (High Voltage) 150KV cables, on behalf of DEI(PPC)
- Share capital majority acquisition of Icme Ecab S.A. from Hellenic Cables S.A.

## 2000s

- The new Thiva cable production plant is completed and High Voltage cable production line begins operations
- Operation of 2nd HV/EHV line up to 500kV

## 2010s+

- Hellenic Cables Group acquires 100% of Fulgor S.A.'s share capital and an approx. EUR 65 million investment plan is implemented
- It is awarded a new contract for the Cyclades Islands interconnection worth approximately EUR 93 million, including underwater 150KV cable connections
- A new contract worth approximately EUR 36.4 million for the design, supply, installation and commissioning of the 150kV submarine interconnection of small island of Aghios Georgios to the mainland Greece is awarded
- Two contracts for the planning, design and supply of both submarine and underground cables are also awarded by the Danish national electricity transmission system operator, Energinet.dk
- Two turnkey projects for offshore wind farm export cable systems are awarded by the German electricity transmission system operator TenneT

## 2020s+

- It is awarded a new contract for the turnkey design, supply and installation of a 150KV composite submarine and underground cable system for the interconnection of Crete with the mainland, which is the longest cable HVAC interconnection worldwide (approx. 178 Km), and the deepest one.
- A new contract which is the biggest to-date for inter-array cables by DEME Offshore, for the supply of approx. 650 km 66 kV inter-array cables and accessories to Dogger Bank offshore wind farm phases A & B, in the UK.
- TenneT has awarded the Van Oord-Hellenic Cables consortium the assignment to supply and install sea and land cables for the Hollandse Kust (South) Alpha project.







# Factories



# Factories



## Submarine cables

Copper and aluminium rods, LV power cables, MV power cables, HV cables, fibre optic submarine cables, submarine MV cables, HV and EHV submarine cables up to 400kV



### Location

Corinth plant



### Annual capacity

50,000 tons



## Power & data cables

MV power cables, HV power cables, EHV cables up to 500kV, fibre optic cables



### Location

Thiva plant



### Annual capacity

60,000 tons



### **Power, Telecom and Specials**

Wire drawing, power cables, telecommunication cables, rubber cables, PVC and rubber compounds.



#### **Location**

Bucharest plant



#### **Annual capacity**

50,000 tons



### **Auxiliary production plant**

Hellenic Cable's production plant in Oinofyta is the R&D center of the Company.



#### **Location**

Oinofyta plant



#### **Annual capacity**

24,000 tons



### **Bulgaria Timber, wood packing**

Lesco O.o.d. (Bulgaria), a subsidiary of Hellenic Cables, located in Bulgaria producing wooden packaging products.



#### **Location**

Blagoevgrad, plant



#### **Annual capacity**

17,000 m<sup>3</sup>





By 2050,  
Hellenic Cables  
commits to reach  
net-zero GHG  
emissions also  
helping our customers  
to reach their own  
sustainability goals.



# Sustainability

HC one of the first 11 companies world-wide with NET-ZERO TARGETS approved by Science Based Targets Initiative

## Measures:

- Implementation of energy efficiency projects in our facilities
- Support of renewable electricity procurement through PPAs
- Circular economy model: reduction, reuse and recycling (low carbon alternatives)
- Fleet electrification

## Other actions:

- Key suppliers' sustainability assessment with EcoVadis (Hellenic Cables Silver Metal 2021)
- Organizational carbon footprint quantification management system (ISO 14064)
- Life Cycle Assessment-Carbon footprint analysis on cable products
- Carbon disclosure project climate change (all facilities included)
- Partners to The Copper Mark assurance framework (responsible production of copper)

## Commitment to Science Based Targets Initiative

# 1.5°C

Net-zero greenhouse emissions across the value chain by 2050



2025

2030

### Scope 1 & 2 emissions

All direct GHG emissions (Scope 1) owned or controlled by our Company resulting from on-site fuel combustion and other industrial processes.  
Scope 2 emissions are indirect GHG emissions associated with the purchase of electricity, steam, heat or cooling

# -50%

### Scope 3 emissions

Indirect emissions associated with our supply chain raw materials and purchased goods and services, employee commuting and use of sold products

# -25%

### RES electricity

Electricity from Renewable Energy Sources

# 80% 100%







# Onshore BU



[www.hellenic-cables.com](http://www.hellenic-cables.com)

# Backlog & Key References



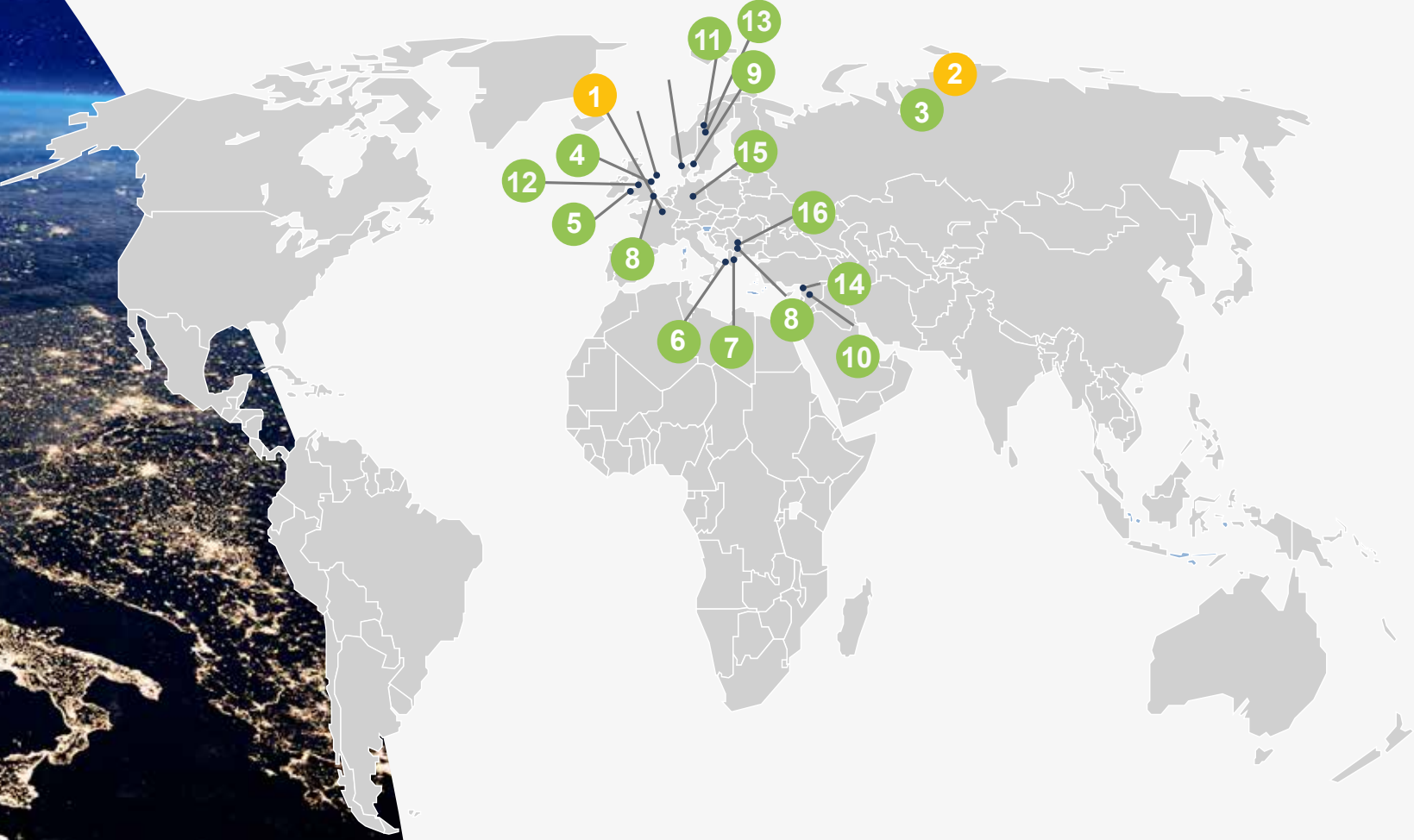
Major Onshore Projects  
(2016-2025)



Ongoing













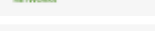





Complete







Customer	Project	Country	Km, Type
1 	RTE 3-years Framework	France	-
2 	Energinet 8-years Framework	Denmark	-
3 	Turnkey	Netherlands	22 km, 110kV
4 	AU Route-Turnkey	UK	32km, 132 kV
5 	Douglas North	UK	10 km, 132 kV
6 	Rio-Antirio Onshore	Greece	42 km, 400 kV
7 	Koumoundourou KYT	Greece	20 km, 150 kV
8 	Crete-Peloponnese	Greece	300 km, 150 kV
9 	HV Project	Denmark	75 km, 132 kV
10 	EAC II	Cyprus	70 km, 132 kV
11 	Supply	Sweden	13 km, 220 kV
12 	New Cumnock	UK	2 km, 132 kV
13 	Supply	Sweden	85 km, 132 kV
14 	Turnkey	Cyprus	48 km, 132 kV
15 	Supply	Germany	26 km, 132 kV, 3 km, 110 kV, 8 km, 110 kV
16 	Aliveri, supply	Greece	41 km, 400 kV





# Offshore BU



# Turnkey solutions

## **Design, Manufacturing & Accessories:**

- Cable Route Survey
- Cable design & optimisation
- Manufacturing with highest quality standards
- Best in class testing capabilities
- Supply of accessories

## **Transport, Installation, Civil works, & Jointing:**

- Transport & Installation (incl. laying, burying & protection)
- Civil works
- Jointing & Termination

## **Site Acceptance Tests & Project Management:**

- Site Acceptance Tests
- Project Execution
- Project Management according to ISO 21500:2012 Standard

# Global coverage & Turnkey capabilities



## Turnkey Solution capabilities



- Tendering Dept.  
Sustained support during PQ and RFPs



- Engineering and R&D Dept.  
System Design, Production, Testing and Installation



- Project Management Office  
Ensure on-time, on-cost, successful execution



**Offshore Wind  
Bottom-Fixed**



**Offshore Wind  
Floating**



**Interconnections  
Power from Shore**



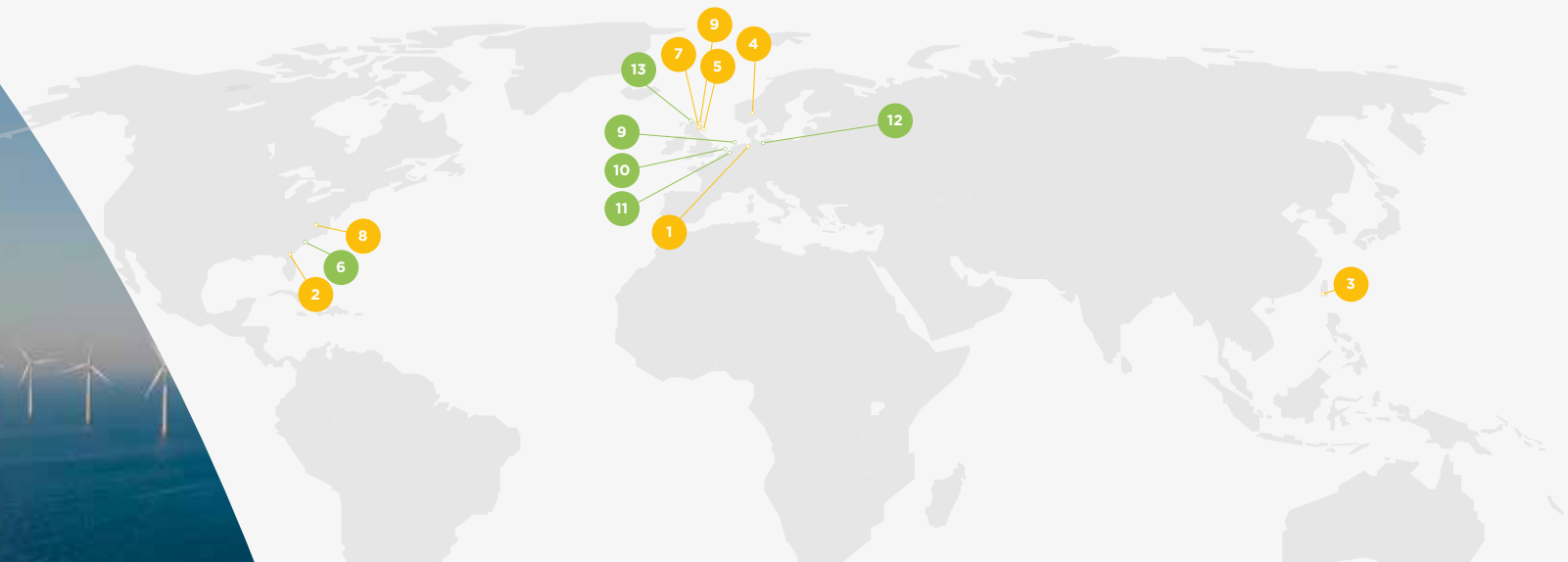
**Hydrogen**





# Offshore Project: Ofshore Wind

● Ongoing
 ● Complete



Customer	Project	Country	Km, Type
1	Ostwind 3	Germany	105 km, 220 kV
2	US Frame Agreement	USA	580 km, 66 kV
3	Hai Long Offshore Wind	Taiwan	140 km, 66 kV
4	Vesterhav	Denmark	68 km, 66 kV
5	DOGGER BANK WIND FARM	UK	950 km, 66 kV IAC
6	Coastal Virginia ITC	USA	50 km, 66 kV IAC
7	Sea	UK	Up to 326 km, 66 kV IAC

Customer	Project	Country	Km, Type
8	MAYFLOWER WIND	USA	Up to 500 km, 66 kV IAC
9	HKZ A&B	NL	160 km, 220 kV
10	Seastar-Seamade	Belgium	30 km, 220 kV
11	MOG 1	Belgium	91 km, 220 kV
12	Borkum Riffgrund II	Germany	22.7 km, 155 kV
13	Rampion	UK	36 km, 150 kV
9	Sofia	UK	360 km 66 kV IAC

# Offshore Projects: Subsea Interconnectors

● Ongoing
 ● Complete



Customer	Project	Country	Km, Type	Customer	Project	Country	Km, Type
1	Cyclades D & Ionian Sea	Greece	190 km, 150 kV	8	Crete-Peloponnese	Greece	135 km, 150 kV
2	Naxos - Thira	Greece	83 km, 150 kV	9	Cyclades B	Greece	52 km, 150 kV
3	Adriatic Sea Intercon	Croatia	12 km, 110 kV	10	Rio - Antirrio Intercon	Greece	18 km, 400kV
4	Kafireas 2 Wind Farm	Greece	70 km, 150 kV	11	Kafireas Wind Farm	Greece	47 km, 150 kV
5	AMV - SMK	Denmark	11 km, 145 kV	12	Oresund Intercon	DK - SWE	16 km, 150 kV
6	Skiathos-Evia Intercon	Greece	30 km, 150 kV	13	Cyclades A	Greece	114 km, 150 kV
7	Scotland upgrades	UK	80 km, 33 kV	14	St. George Wind Farm	Greece	36 km, 150 kV

# Reference Projects

Crete-Peloponnese interconnection is one of the most demanding projects ever completed worldwide.



**Project:**  
The longest cable HVAC\*  
interconnection worldwide  
(approx. 178 km)



**Country:**  
Greece



**Client:**



## Crete-Peloponnese interconnection

### The record-breaking project

#### Background

Crete is Greece's biggest and most populous island, as well as a popular tourist destination. The long-standing energy isolation from the mainland and dependence on outdated fossil fuel-based generation units, has led the island to severe energy security issues, worsening environmental footprint and extremely high cost of power generation.

#### Description

The electrical interconnection of Crete-Peloponnese is a "milestone" project for Greece as it marks the first step for Crete's transition to clean energy.

It is one of the most demanding projects ever completed worldwide and it is correctly referred to as the "record-breaking project", as this first underwater connection of Crete with the mainland is the longest AC (alternating current) cable connection in the world (approximately 178 km) and the greatest in depth, as it reaches 1,000 m.

The project which was successfully implemented by Hellenic Cables, aims to replace the diesel-powered,

generating stations of Crete, with their environmental polluting footprint, with a complex 150 kV submarine and underground cable including its design, supply and installation, connecting Crete with the supply network of the mainland.

This ambitious project was designed to end Crete's energy insecurity and unleash the island's economic potential in a sustainable and environmentally friendly way.

#### R&D & Innovation

Hellenic Cables has embedded significant innovations both in the design of the cable itself, as well as, for its laying, through advanced and state-of-the-art installation methods developed especially for this project. In addition to the record water depth of 1,000 m, Hellenic Cables successfully addressed the challenges posed by the highly diversified submarine environment and seabed conditions. To increase the reliability of the project, three different types of specifically designed accessories were tested and manufactured in order to protect the cable from free spans, rolling and sliding of the submarine cable and the effects of the seabed's varying terrain.



## Hollandse Kust (Zuid) / Hollandse Kust (South)

### Towards energy transition

Hollandse Kust Zuid has been a completed project since 2022. The assignment concerns the supply and installation of sea and land cables for two wind farms interconnection in the Netherlands, with a joint capacity of 1,400 MW. The two wind farms are under construction in the Hollandse Kust (South) wind farm zone, 22 km off the coast of the Dutch Province of South Holland.

Through this offshore grid project the Netherlands is taking an important next step towards more sustainable electricity production at sea, setting as an ultimate goal to succeed a total of 4.5 GW until 2023. Furthermore, through the interconnection's joint capacity of 1,400 MW wind energy will be successfully delivered to end users across the country.



**Hellenic Cables successfully installed 86 km of high voltage submarine cable for the Hollandse Kust (South) Alpha grid connection.**



**Project:**  
220 kV turnkey project  
(supply & installation)



**Country:**  
The Netherlands



**Client:**  


### Significance for Hellenic Cables



The Company is proving its ability to form strong partnerships for delivering complex and demanding projects.

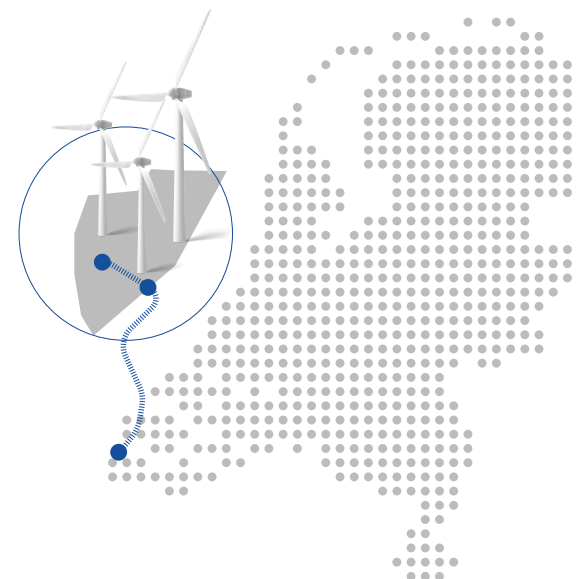


Hollandse Kust Zuid marks Hellenic Cables' first HV offshore project in the Netherlands (220 kV Export cable).



Additional information:

[www.linkedin.com/  
company/cable-  
hellenic-cables-group/  
videos/](https://www.linkedin.com/company/cable-hellenic-cables-group/videos/)





**Thank you**